CÔNG TY CỔ PHẦN FPT

FPT CORPORATION

Số/No.: ĐH3/FPT-FAF

HUế Nơi, ngày 22 tháng 06 năm 2017
Hanoi, June 22nd, 2017

CỘNG BỘ THÔNG TIN
TRÊN CỘNG THÔNG TIN ĐIỄN TỬ
CỦA ỦY BAN CHỨNG KHOẢN NHÀ
NUOC VÀ SGDCK TP.HCM

DISCLOSURE OF INFORMATION ON
THE STATE SECURITIES
COMMISSION’S PORTAL AND
HOCHIMINH STOCK EXCHANGE’S
PORTAL

Kính gửi/ To: - Ủy ban Chứng khoán Nhà nước/ The State Securities
Commission
- Sở Giao dịch chứng khoán TP.HCM/ Hochiminh Stock
Exchange

- Tên tổ chức / Organization name: Công ty Cổ phần FPT / FPT Corporation
- Mã chứng khoán/ Security Symbol: FPT / FPT
- Địa chỉ trụ sở chính/ Address: Tòa nhà FPT Cầu Giấy, 17 phố Duy Tân, Phường Dịch
Vọng Hậu, Quận Cầu Giấy, Hà Nội/ FPT Cau Giay Building, 17 Duy Tan Street,
Dich Vong Hau Ward, Cau Giay District, Hanoi
- Điện thoại/ Telephone: 04. 73007300
- Fax: 04. 37687410
- Người thực hiện công bố thông tin/ Submitted by: Ông Trần Hồng Dương / Mr. Tran
Hong Duong
Chức vụ/ Position: Trưởng phòng Quan hệ Cổ đông FPT/ Head of FPT Investor
Relations Department
Loại thông tin công bố: □ định kỳ □ bất thường □ 24h □ theo yêu cầu
Information disclosure type: □ Periodic □ Irregular □ 24 hours □ On demand

NỘI DUNG THÔNG TIN CỘNG BỘ (*/ Content of Information disclosure (*): Tổng tài tình
hình hoạt động kinh doanh 5 tháng năm 2017/ Financial performance highlights in the
first five months of 2017

Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày
This information was disclosed on Company’s Portal on June 22nd, 2017, available at:
Tôi cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố./
I declare that all information provided in this paper is true and accurate; I shall be legally responsible for any misrepresentation.

Tài liệu đính kèm/ Attachment: Tóm tắt tình hình hoạt động kinh doanh 5 tháng năm 2017/
Financial performance highlights in the first five months of 2017

Đại diện tổ chức
Organization representative
Người UQ CBBT
Party authorized to disclose information

Nhận Định/ Recipient:
- Như trên/ As above;
- Lưu/ Archived by: VT, FAF/ Admin, FAF.

Trần Hồng Dương
FPT’S FINANCIAL PERFORMANCE IN 5M2017

Ending the first five months of 2017, FPT recorded consolidated revenue of VND 16,366 billion, up 12% YoY, equal to 103% of the year-to-date (YTD) target for the five-month period. Profit before tax (PBT) was VND 1,166 billion, increasing by 12% YoY and equal to 107% of the YTD target. Profit after tax (PAT) was VND 977 billion, up 10% YoY.

Year-to-date PAT attributable to parent company’s shareholders was VND 745 billion, up 10% YoY. Year-to-date EPS was VND 1,620 in five months, up 8% YoY.

FPT’s earnings growth in five months continued to be driven by the two core business sectors including Technology and Telecom, which altogether accounted for 75% of the consolidated profit before tax of the group. More specifically, year-to-date profit before tax of the Technology and Telecom sectors increased by 31% and 21% YoY, respectively.

The Distribution and retail sector has achieved 103% of both revenue and PBT targets for the year to date, in which, the retail segment continued to perform outstandingly in the first five months, with its YTD revenue up 32% and YTD profit before tax up 44% YoY.

During the reported period, FPT’s overseas markets recorded revenue of VND 2,472 billion, up 13% YoY, and PBT of VND 335 billion, up 10% year on year.
SOME NOTABLE EVENTS IN 5M2017

GLOBALIZATION

❖ FPT signed MoU with UPS: On May 31st, FPT has signed a memorandum of understanding (MoU) with the US-based United Parcel Service (UPS), a global leader in logistics, with revenue of USD 61 billion in 2016, during Prime Minister Nguyen Xuan Phuc’s visit to the US.
❖ Siemens willing to cooperate with FPT in training digital human resources. Siemens President and CEO Joe Kaeser visited FPT’s F-Ville Software Village and FPT University during his first working visit of Việt Nam on May 24th.

PROJECTS

❖ FPT IS partner with Moody’s Analytics to help Vietnamese banks: On May 24, Moody’s Analytics and FPT IS announced their strategic collaboration as part of the recent launched Moody’s Analytics Partner Alliance program at a seminar on capital standards and business performance optimization.
❖ FPT and Vietnam Airlines signed strategic cooperation agreement. Accordingly, FPT will provide its most suitable products, services and solutions that matches Vietnam Airlines’ requirements, including securities solutions.

TECHNOLOGY

❖ Final round of the “Digital Race” contest completed. On May 10th at Cau Giay Arena, Hanoi, eight teams from universities nationwide has competed for the final round of the contest on using driverless car technology being held in Vietnam for the first time. This is the theme for 2016 – 2017 of the annual contest Digital race, organized by FPT Corporation.
❖ Introducing FPT.AI at CommunicAsia 2017. Joining CommunicAsia 2017 held in Singapore from May 22 to 25, FPT Corporation introduced FPT.AI solution here. FPT’s booth drew much attention of foreign visitors.
❖ FPT Software signs contract for the use of the infrastructure at Hi-tech Park: On May 5, at Hoa Lac Hi-tech Park, FPT Software signed the contract with Hoa Lac Hi-tech Park Development One Member Limited Liability Company for the use of the infrastructure.
**DISTRIBUTION - RETAIL**

- FPT Shop becomes Vivo's strategic partner. Vivo Technology Company Limited announced its partnership with FPT Retail. Accordingly, FPT Retail will become its strategic partner in providing Vivo smartphones in Vietnam.

**EDUCATION**

- FPT Primary School enrolls 150 students. FPT Education just announced the launching of FPT Primary School on May 11. It is expected to enroll 150 students for the school year 2017-2018, including 120 1st-grade and 30 2nd grade students). The primary school has made FPT Education to fully provide education services from primary school to post-graduate.

Organization representative

Tran Hong Duong