

CÔNG TY CỔ PHẦN FPT

FPT CORPORATION

Số/No.: 227/FPT-FAF

**CÔNG BỐ THÔNG TIN
TRÊN CỔNG THÔNG TIN ĐIỆN TỬ
CỦA ỦY BAN CHỨNG KHOÁN NHÀ
NƯỚC VÀ SGDC TP.HCM**

CỘNG HÒA XÃ HỘI CHỦ NGHĨA VIỆT NAM
Độc lập - Tự do - Hạnh phúc
THE SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

Hà Nội, ngày 18 tháng 05 năm 2017
Hanoi, May 18th, 2017

**DISCLOSURE OF INFORMATION ON
THE STATE SECURITIES
COMMISSION'S PORTAL AND
HOCHIMINH STOCK EXCHANGE'S
PORTAL**

Kính gửi/ To: - Ủy ban Chứng khoán Nhà nước/ *The State Securities
Commission*
- Sở Giao dịch chứng khoán TP.HCM/ *Hochiminh Stock
Exchange*

- Tên tổ chức / *Organization name*: Công ty Cổ phần FPT/ *FPT Corporation*
- Mã chứng khoán/ *Security Symbol*: FPT/ *FPT*
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Loại thông tin công bố: định kỳ bất thường 24h theo yêu cầu
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Nội dung thông tin công bố (*)/ *Content of Information disclosure (*)*: Thông cáo
báo chí về tình hình hoạt động kinh doanh 4 tháng năm 2017/ *Press release on business
performance in the first four months of 2017*

Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày
18/05/2017 tại đường dẫn: <http://fpt.com.vn/vi/nhadautu/cong-bo-thong-tin>
This information was disclosed on Company's Portal on May 18th, 2017, available at:
<https://fpt.com.vn/en/ir/information-disclosure>



Tôi cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố./

I declare that all information provided in this paper is true and accurate; I shall be legally responsible for any misrepresentation.

Tài liệu đính kèm/ Attachment: Thông cáo báo chí về tình hình hoạt động kinh doanh 4 tháng năm 2017/ Press release on business performance in the first four months of 2017

Đại diện tổ chức

Organization representative

Người UQ CBTT

Party authorized to disclose information



Trần Hồng Dương

Nơi nhận/ Recipient:

- Như trên/ As above;
- Lưu: VT, FAF/ Archived by: Admin, FAF.



FPT'S BUSINESS PERFORMANCE IN 4M2017

Ending the first four months of 2017, FPT recorded consolidated revenue of VND 12,975 billion, up 13% YoY, equal to 104% of the year-to-date (YTD) target. Profit before tax (PBT) has increased by 14% YoY to VND 904 billion, which was equal to 108% of the YTD target. Profit after tax (PAT) was VND 759 billion, up 18% YoY.

Both year-to-date PAT attributable to parent company's shareholders and year-to-date EPS have increased by 15% YoY, to VND 581 billion and VND 1,264, respectively.

Profit growth of FPT continued to be driven by the two core businesses including Technology and Telecom sectors, which altogether accounted for 75% of the consolidated profit before tax of the group. More specifically, year-to-date profit before tax of the Technology and Telecom sectors increased by 48% and 20% YoY, respectively.

The Distribution and retail sector has achieved 104% in terms of both revenue and PBT targets for the year to date, in which, the retail segment continued to perform outstandingly in the four months, with its revenue up 31% and profit before tax up 45% YoY.

During the reported period, FPT's overseas markets recorded revenue of VND 1,963 billion, up 16% YoY, and PBT of VND 284 billion, up 15% year on year.



SOME NOTABLE EVENTS IN 4M2017



GLOBALIZATION

- ❖ FPT introduces key technology in the anniversary of Osaka office: On April 19, FPT Japan held the 10th anniversary of Osaka office. The event was attended by Vietnamese Consul General in Osaka Tran Duc Binh, representative from the Osaka Chamber of Commerce Masaki Fujita and Industry and more than 100 guests representing FPT's business partners from Osaka, Tokyo and many other areas.
- ❖ FPT discusses win-win cooperative model with 150 directors of French groups: On April 26, 2004, FPT co-operated with IE-Club and La Poste Group to organize a workshop on Vietnam and the 4th Industrial Revolution – FPT with win-win cooperative model for French partner.



PROJECTS

- ❖ FPT Japan get big win in Sendai: Japanese language and technical skills helped FPT Japan beat its competitors from South Korea and China to win a value contract with a multinational computer technology company based in Sendai (Japan).



AWARDS

- ❖ FPT Software named AWS's Technology Partner of the Year: FPT was recently honored to be named as "Technology Partner of the year" by Amazon Web Services (AWS) at the AWS Singapore 2017.
- ❖ FPT IS deploys SAP to the most customers in Vietnam in 2016: FPT IS has recently been honored as the most customer deployment partner in 2016 by SAP. This is the first time that FPT IS was honored in this category.
- ❖ FPT IS and FPT Software listed in Top 10 Sao Khue: On April 15, at the ceremony of announcing and awarding the 2017 Sao Khue Award held by VINASA, Software outsourcing and intelligent transportation fees services were honored in Top 10 list.
- ❖ FPT scored maximum point for transparency criteria including corporate and owner: On April 26, 2017, Towards Transparency launched Transparency in Corporate Reporting: Assessing the 30 largest companies in Vietnam (TRAC Vietnam 2017). According to this report, FPT is one of the two enterprises being ranked the first position with a maximum point of 100% on the transparency criteria including corporate and ownership structure.





TECHNOLOGY

- ❖ 7 Startups Graduate from VIISA Accelerator: On April 11, the Vietnam Innovative Startup Accelerator's (VIISA) hold VIISA Investment Day in Ho Chi Minh City. VIISA is one of the most prestigious startup programs in Vietnam, which is partnered by FPT, Dragon Capital Group and Hanwha Group (Korea).
- ❖ FPT Telecom launches 1Gbps Internet service package for the first time in Vietnam: On April 24, FPT Telecom JSC. launched a 1Gbps Internet service package namely SOC for individuals and household customers which is the highest speed Internet service package in Vietnam.
- ❖ Next generation cloud computing service FPT HI GIO Cloud launched: On April 13, 2017, FPT Telecom International Co., Ltd (FTI) under FPT Telecom JSC has launched the next generation cloud computing service called FPT HI GIO Cloud, which is for the first time being offered with a comprehensive scale and features to individual customers and businesses.
- ❖ FPT "showcases" automotive technology solutions in the 4.0 industrial revolution: On April 15, 2017, FPT Software co-operated with Vietnamworks to host a workshop on the Future of Automobile and Robotics in the 4.0 industrial revolution at Melia Hotel, Hanoi. There were nearly 300 technology professionals, engineers, IT students attended.



Organization representative

Party authorized to disclose information

[Signature]
Trần Hồng Dương