

CÔNG TY CỔ PHẦN FPT
FPT CORPORATION

CỘNG HOÀ XÃ HỘI CHỦ NGHĨA VIỆT NAM
Độc lập - Tự do - Hạnh phúc
THE SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

Số/No.: 304/FPT-FCC

Hà Nội, ngày 14 tháng 08 năm 2018
Hanoi, August 14th, 2018

CÔNG BỐ THÔNG TIN
TRÊN CÔNG THÔNG TIN ĐIỆN TỬ
CỦA ỦY BAN CHỨNG KHOÁN NHÀ
NƯỚC VÀ SGDC TP.HCM

DISCLOSURE OF INFORMATION ON
THE STATE SECURITIES
COMMISSION'S PORTAL AND
HOCHIMINH STOCK EXCHANGE'S
PORTAL

Kính gửi/ To: - Ủy ban Chứng khoán Nhà nước/ *The State Securities
Commission*
- Sở Giao dịch chứng khoán TP.HCM/ *Hochiminh Stock
Exchange*

- Tên tổ chức / *Organization name*: Công ty Cổ phần FPT/ *FPT Corporation*
- Mã chứng khoán/ *Security Symbol*: FPT/ *FPT*
- Địa chỉ trụ sở chính/ *Address*: Số 17 phố Duy Tân, Phường Dịch Vọng Hậu, Quận Cầu Giấy, Hà Nội/ *No.17 Duy Tan Street, Dich Vong Hau Ward, Cau Giay District, Hanoi*
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Loại thông tin công bố: định kỳ bất thường 24h theo yêu cầu
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Nội dung thông tin công bố: Kết quả kinh doanh 7 tháng năm 2018.

Content of disclosing information: *FPT's financial performance highlights in the first seven months of 2018.*

Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày 14/08/2018 tại đường dẫn: <http://fpt.com.vn/vi/nhadautu/cong-bo-thong-tin>

This information was disclosed on Company's Portal on August 14th, 2018, available at: <https://fpt.com.vn/en/ir/information-disclosure>



Tôi cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố.

I declare that all information provided in this paper is true and accurate; I shall be legally responsible for any misrepresentation.

Tài liệu đính kèm/ *Attachment*: Kết quả kinh doanh 7 tháng năm 2018/*FPT's financial performance highlights in the first seven months of 2018*

Đại diện tổ chức
Organization representative

Người UQ CBTT
Party authorized to disclose information



Bùi Nguyễn Phương Châu

Nơi nhận/ Recipient:

- Như trên/ *As above*;
- Lưu: VT, FCC/ *Archived by: Admin, FCC.*



No.: 305/FPT – FCC

Hanoi, August 14th, 2018**CONTINUING IMPRESSIVE GROWTH MOMENTUM -
PROFIT BEFORE TAX INCREASED BY 32%**

In 7M2018, revenue and PBT were VND 12,106 billion and VND 1,990 billion and achieved strong growth of 19% and 32% year on year (YoY), respectively, in like for like comparison (FPT Retail and Synnex FPT were regarded as associates for 7M2017). Compared to the actual number (no adjustment) of 7M2017, revenue is down 49%, equal to 106% of the YTD target, and PBT is up 18% YoY, equal to 113% of the YTD target.

Profit after tax (PAT) was VND 1,666 billion, up 17% YoY. PAT attributable to parent company's shareholders was up 20% to VND 1,307 billion, and EPS was VND 2,135, up 20% YoY. In addition, PBT margin achieved 16.4%, equal to 2.3 times that of 7M2017.

FPT was honored in the top 10 list of the 40 most valuable brands in Vietnam by Forbes with the brand value of USD 169 million.

On 10 August 2018, FPT held the inauguration of the first phase of the FPT University and Software park in Can Tho with an area of 10,000m², including 60 classrooms, enough to accommodate to 3,000 students. In 2019, the next phase will be Gama building with an area of 12,000m². This event marked a strong footprint in pioneering of building University and Software park complex nationwide.

Performance of main business sectors

Revenue from technology and telecom sectors contributed 94% to the Corporation's total revenue.

Technology sector recorded revenue and PBT of VND 6,488 billion and VND 722 billion, up 21% and 36% YoY, respectively. In which, the software outsourcing segment recorded revenue of VND 4,268 billion, up 30% YoY. PBT for the reported period was VND 652 billion, up 29% YoY.

Telecom sector had its revenue up 16%, to VND 4,939 billion, PBT was VND 857 billion, up 16% YoY.

Overseas markets' profit up 34% YoY

The overseas markets continued to be a key growth driver for FPT. In 7M2018, FPT's overseas markets recorded a healthy growth with revenue increased by 27% to VND 4,650 billion, and PBT up 34% YoY to VND 726 billion. The overseas revenue contributed 38% to the Corporation's total revenue, from 15% in 7M2017.

Organization representative
Party authorized to disclose information



TRƯỞNG BAN TRUYỀN THÔNG FPT

Bùi Nguyễn Phương Châu