CÔNG TY CỔ PHẦN FPT
FPT CORPORATION

Số/No.: 2H/FPT-FCC

CÔNG BÔ THÔNG TIN
TRÊN CÔNG THÔNG TIN ĐIỆN TỬ
CỦA ỦY BAN CHỨNG KHOÁN NHÀ
NUÔC VÀ SGDCK TP.HCM

DISCLOSURE OF INFORMATION ON
THE STATE SECURITIES
COMMISSION'S PORTAL AND
HOCHIMINH STOCK EXCHANGE'S
PORTAL

Kính gửi/ To: - Ủy ban Chứng khoán Nhà nước/ The State Securities
Commission
- Sở Giao dịch chứng khoán TP.HCM/ Hochiminh Stock
Exchange

- Tên tổ chức/ Organization name: Công ty Cổ phần FPT/ FPT Corporation
- Mã chứng khoán/ Security Symbol: FPT/ FPT
- Địa chỉ trụ sở chính/ Address: Số 17 phố Duy Tân, Phường Địch Vọng Hậu, Quận
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Chức vụ/ Position: Trưởng Ban Truyền Thông FPT/ Head of FPT Corporate
Communications Department

Loại thông tin công bố: □ đăng ký □ bất thường □24h □ theo yêu cầu
Information disclosure type: □ Periodic □ Irregular □ 24 hours □ On demand


Content of disclosing information: FPT’s financial performance highlights in the first
six months of 2018.

This information was disclosed on Company’s Portal on July 20th, 2018, available at:
Tôi cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố.

I declare that all information provided in this paper is true and accurate; I shall be legally responsible for any misrepresentation.

Tài liệu đính kèm/ Attachment: Kết quả kinh doanh 6 tháng năm 2018/FPT’s financial performance highlights in the first six months of 2018

Đại diện tổ chức
Organization representative
Người UQ CBTT
Party authorized to disclose information

Nơi nhận/ Recipient:
- Như trên/ As above;
- Lưu: VT, FCC/ Archived by: Admin, FCC.

Bài Nguyễn Phượng Châu
PROFIT BEFORE TAX INCREASED BY 32% IN 1H2018

In 1H2018, revenue and PBT exceeded the YTD target and achieved strong growth of 19% and 32% year on year (YoY), respectively, in like for like comparison (FPT Retail and Synnex FPT were regarded as associates for 1H2017). FPT recorded revenue of VND 10,225 billion, equal to 105% of the YTD target, profit before tax (PBT) was VND 1,687 billion, equal to 113% of the YTD target. Compared to the actual number (no adjustment) of 1H2017, revenue is down 49% and PBT is up 18% YoY.

Profit after tax (PAT) was VND 1,412 billion, up 17% YoY. PAT attributable to parent company’s shareholders was up 19% to VND 1,103 billion and EPS was VND 1,803, up 19% YoY. In addition, PBT margin achieved 16.5%, equal to 2.3 times that of 1H2017.

Performance of main business sectors

Technology sector recorded revenue and PBT of VND 5,457 billion and VND 592 billion, up 21% and 31% YoY, respectively. In which, the software outsourcing segment recorded revenue of VND 3,578 billion, up 29% YoY. PBT for the reported period was VND 532 billion, up 23% YoY.

Telecom sector had its revenue up 15%, to VND 4,191 billion, PBT was VND 727 billion, up 17% YoY.

Overseas markets’ profit up 35% YoY

The overseas markets continued to be a key growth driver for FPT. In 1H2018, FPT’s overseas markets recorded a healthy growth with revenue increased by 27% to VND 3,887 billion, and PBT up 35% YoY to VND 607 billion. The overseas revenue contributed 38% to the Corporation’s total revenue, up 23% from 15% in 1H2017.

With a strategic focus on digital transformation, this service line’s revenue from overseas markets was VND 742 billion, up 41% YoY. Through acquiring 90 percent of Intellinet Consulting, LLC – an IT consulting firm among the top 50 fastest growing consulting firms in the US, FPT will provide more comprehensive services with higher added value to leading global companies, especially in digital transformation.

Organization representative
Party authorized to disclose information

[Signature]

Bui Nguyen Phuoc Chau