Kính gửi/ To: - Ủy ban Chứng khoán Nhà nước/ The State Securities Commission
          - Sở Giao dịch chứng khoán TP.HCM/ Hochiminh Stock Exchange

- Tên tổ chức/ Organization name: Công ty Cổ phần FPT/ FPT Corporation
- Mã chứng khoán/ Security Symbol: FPT/ FPT
- Địa chỉ trụ sở chính/ Address: Số 17 phố Duy Tân, Phường Dịch Vọng Hậu, Quận Cầu Giấy, Hà Nội/ No.17 Duy Tan Street, Dich Vong Hau Ward, Cau Giay District, Hanoi
- Điện thoại/ Telephone: 024. 73007300
- Fax: 024. 37687410
- Người thực hiện công bố thông tin/ Submitted by: Bà Bùi Nguyên Phương Châu/ Ms. Bui Nguyen Phuong Chau
  Chức vụ/ Position: Trưởng Ban Truyền Thông FPT/ Head of FPT Corporate Communications Department

Loại thông tin công bố: □ định kỳ □ bất thường □24h □ theo yêu cầu
Information disclosure type: □ Periodic □ Irregular □ 24 hours □ On demand


Content of disclosing information: FPT's financial performance highlights in the first four months of 2018.

Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày 21/05/2018 tại đường dẫn: http://fpt.com.vn/vi/nhadautu/cong-bo-thong-tin
This information was disclosed on Company’s Portal on May 21st, 2018, available at: https://fpt.com.vn/en/ir/information-disclosure
Tổi cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố.

*I declare that all information provided in this paper is true and accurate; I shall be legally responsible for any misrepresentation.*

Tài liệu đính kèm/Attachment: Kết quả kinh doanh 4 tháng năm 2018/FPT's financial performance highlights in the first four months of 2018

Đại diện tổ chức

Organization representative

Nguyễn S methodologies

Party authorized to disclose information

Bui Nguyễn Phương Châu

Not nhận/Recipient:
- Như trên/As above;
- Lưu: VT, FCC/ Archived by: Admin, FCC.
FINANCIAL PERFORMANCE HIGHLIGHTS IN THE FIRST FOUR MONTHS OF 2018

Ending the first four months of 2018, FPT recorded revenue of VND 6,526 billion, equal to 106% of the YTD target, profit before tax (PBT) was VND 1,094 billion, equal to 118% of the YTD target. In like for like comparison (FPT Retail and Synnex FPT were regarded as associates for 4M2017), revenue and PBT increased by 22% and 34% year on year (YoY), respectively. Compared to the actual number (no adjustment) of 4M2017, revenue down 51% and PBT up 21% YoY.

Profit after tax (PAT) was VND 919 billion, up 21% YoY. PAT attributable to parent company’s shareholders was up 25% to VND 726 billion and EPS was VND 1,367 up 24% YoY. In addition, PBT margin achieved 16.8%, equal to 2.4 times YoY.

Main business sectors performance

Technology sector recorded revenue and PBT of VND 3,433 billion and VND 369 billion, up 28% and 36% YoY, respectively. In which, the software outsourcing segment recorded revenue of VND 2,268 billion, up 27% YoY. PBT for the reported period was VND 336 billion, up 25% YoY.

Telecom sector had its revenue up 15%, to VND 2,709 billion, PBT was VND 455 billion, up 12% YoY.

Overseas markets had profit up 33% YoY

The overseas markets continued to be a key growth driver for FPT. Ending the first four months of 2018, FPT’s overseas markets recorded a healthy growth with revenue increased by 25% to VND 2,453 billion, and PBT up 33% YoY to VND 378 billion. The overseas revenue contributed 38% to the Corporation’s total revenue, up 22% YoY.