CÔNG TY CỔ PHẦN FPT

FPT CORPORATION

Số/No.: 339FPT-FCC

CÔNG BỚ THÔNG TIN
TRÊN CỘNG THÔNG TIN ĐIỂM TƯ
CỦA ỦY BAN CHỨNG KHOÁN NHÀ
NƯỚC VÀ SGDCK TP.HCM

DISCLOSURE OF INFORMATION ON
THE STATE SECURITIES
COMMISSION’S PORTAL AND
HOCHIMINH STOCK EXCHANGE’S
PORTAL

Hà Nội, ngày 13 tháng 09 năm 2018
Hanoi, September 13th, 2018

Kính gửi/ To: - Ủy ban Chứng khoán Nhà nước / The State Securities
Commission
- Sở Giao dịch chứng khoán TP.HCM / Hochiminh Stock
Exchange

- Tên tổ chức / Organization name: Công ty Cổ phần FPT / FPT Corporation
- Mã chứng khoán/ Security Symbol: FPT / FPT
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Loại thông tin công bố: □ định kỳ  □ bất thường  □24h  □ theo yêu cầu
Information disclosure type: □ Periodic □ Irregular □ 24 hours □ On demand

Content of disclosing information: FPT’s financial performance highlights in eight
months of 2018.

Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày
This information was disclosed on Company’s Portal on September 13th, 2018, available
Tổi cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố.

I declare that all information provided in this paper is true and accurate; I shall be legally responsible for any misrepresentation.

Tài liệu đính kèm/ Attachment: Kết quả kinh doanh 8 tháng năm 2018/FPT's financial performance highlights in eight months of 2018

Đại diện tổ chức
Organization representative
Người UQ CBT
Party authorized to disclose information

Bùi Nguyễn Phương Châu

Nơi nhận/ Recipient:
- Như trên/ As above;
- Lưu: VT, FCC/ Archived by: Admin, FCC.
PROFIT BEFORE TAX MAINTAIN A HIGH GROWTH OF 32%

In 8M2018, revenue and PBT were VND 14,061 billion and VND 2,340 billion and achieved strong growth of 19% and 32% year on year (YoY), respectively, in like for like comparison (FPT Retail and Synnex FPT were regarded as associates for 8M2017). Compared to the actual number (no adjustment) of 8M2017, revenue is down 49%, equal to 105% of the YTD target, and PBT is up 17% YoY, equal to 113% of the YTD target.

Profit after tax (PAT) was VND 1,964 billion, up 16% YoY. PAT attributable to parent company’s shareholders was up 19% to VND 1,547 billion, and EPS was VND 2,526 up 18% YoY. Moreover, PBT margin achieved 16.6%, equal to 2.3 times that of 8M2017.

Performance of business sectors

Revenue from technology and telecom sectors contributed 94% to the Corporation’s total revenue. Technology sector recorded revenue and PBT of VND 7,570 billion and VND 863 billion, up 21% and 31% YoY, respectively. In which, the software outsourcing segment recorded revenue of VND 5,044 billion, up 33% YoY. PBT for the reported period was VND 773 billion, up 30% YoY. Outsourcing revenue by markets achieved a good growth of over 23% YoY.

Telecom sector had its revenue up 16%, to VND 5,691 billion, PBT was VND 994 billion, up 19% YoY.

Overseas markets’ profit up 36% YoY

The overseas markets continued to be a key growth driver for FPT. In 8M2018, FPT’s overseas markets recorded a healthy growth with revenue increased by 30% to VND 5,482 billion, and PBT up 36% YoY to VND 860 billion. The overseas revenue contributed 39% to the Corporation’s total revenue, from 15% in 8M2017.

In August 2018, FPT and Siemens Postal, Parcel & Airport Logistics (SPPAL) have signed a Memorandum of Understanding to promote collaboration and market expansion in the digital transformation of the logistics industry. According to the agreement, FPT will cooperate with SPPAL in the areas including innovative software technology and consulting.

Organization representative
Party authorized to disclose information

[Signature]