DISCLOSURE OF INFORMATION ON
THE STATE SECURITIES
COMMISSION’S PORTAL AND
HOCHIMINH STOCK EXCHANGE’S
PORTAL

Kinh gửi/ To: - Ủy ban Chứng khoán Nhà nước/The State Securities
Commission
- Sở Giao dịch chứng khoán TP.HCM/Hochiminh Stock
Exchange

- Tên tổ chức/ Organization name: Công ty Cổ phần FPT/ FPT Corporation
- Mã chứng khoán/ Security Symbol: FPT/ FPT
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Loại thông tin công bố: ☐ đăng ký ☑ bất thường ☑24h ☐ theo yêu cầu
Information disclosure type: ☐ Periodic ☑ Irregular ☑ 24 hours ☐ On demand

Content of disclosing information: FPT’s financial performance highlights in eleven
months of 2019.

Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày
This information was disclosed on Company’s Portal on December 16th, 2019, available
Tôi cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố.

I declare that all information provided in this paper is true and accurate; I shall be legally responsible for any misrepresentation.

Tài liệu đính kèm/Attachment: Kết quả kinh doanh 11 tháng năm 2019/FPT's financial performance highlights in eleven months of 2019

Đại diện tổ chức
Organization representative
Người UQ CBT
Party authorized to disclose information

Bùi Nhật Phong
Bùi Nguyên Phương Châu

Nơi nhận/Recipient:
- Như trên/As above;
- Lưu: VT, FCC/Archived by: Admin, FCC.
FINACIAL PERFORMANCE HIGHLIGHTS IN
ELEVEN MONTHS OF 2019

In 11M2019, FPT’s revenue reached VND 24,533 billion, surpassed USD 1 billion, up 19.7% YoY, equal to 92% of the 2019 target. Profit before tax (PBT) was VND 4,439 billion, up 24.3% YoY and completed 100% of the year plan.

Profit after tax (PAT) and PAT attributed to parent company’s shareholders was VND 3,734 billion and VND 3,026 billion, up 23.9% and 25.0% YoY, respectively. EPS was VND 4,469, up 24.5% YoY. Moreover, the PBT margin was improved to 18.1% (17.4% in 11M2018).

Financial performance by sector: Technology sector’s PBT soared by 34.9% YoY

As a key growth diver of FPT, Technology sector recorded revenue and PBT of VND 13,797 billion and VND 1,895 billion, up 23.0% and 34.9% YoY, respectively. In which, the IT services from global market recorded revenue of VND 9,817 billion, up 31.5% YoY and reached VND 10,000 billion on December 3rd, 2019. PBT was VND 1,625 billion, up 35.8% YoY. All market revenues achieved solid growth, especially in the US market - the second largest market – reached revenue of more than USD 100 million, up 53.7% YoY.

Telecom sector had its revenue up 16.7% to VND 9,411 billion. PBT was VND 1,633 billion, up 16.5% YoY. In which, Telecom services’ revenue and PBT reached VND 8,869 billion and VND 1,350 billion, up 17.0% and 21.5% YoY, respectively.

Financial performance by market: Overseas markets' PBT up 31.6% YoY

In 11M2019, overseas markets brought FPT with revenue of VND 10,325 billion, up 28.1% YoY and PBT of VND 1,747 billion, up 31.6% YoY. The overseas revenue and PBT contributed 42% and 39% to the Corporation's performance, respectively (In 11M2018, the proportions were 39% and 37%).

Organization representative
Party authorized to disclose information

Bui Nguyen Phuong Chau