Kính gửi/To: - Ủy ban Chứng khoán Nhà nước/ The State Securities Commission  
- Sở Giao dịch chứng khoán TP.HCM/ Ho chi minh Stock Exchange

- Tên tổ chức / Organization name: CÔNG TY CỔ PHẦN FPT/FPT Corporation  
- Mã chứng khoán/ Security Symbol: FPT/ FPT  
- Địa chỉ trụ sở chính/ Address: Số 17 phố Duy Tân, Phường Dịch Vọng Hậu, Quận Cầu Giấy, Hà Nội/ No.17 Duy Tan Street, Dich Vong Hau Ward, Cau Giay District, Hanoi  
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Chức vụ/ Position: Giám đốc Truyền Thông FPT/ Chief of FPT’s Communications Officer

Loại thông tin cống bô: □ định kỳ ☑ bất thường □24h □ theo yêu cầu  
Information disclosure type: □ Periodic ☑ Irregular □ 24 hours □ On demand


Content of disclosing information: FPT's financial performance highlights of nine months in 2020.

This information was disclosed on Company’s Portal on October 23rd 2020, available at: https://fpt.com.vn/en/tr/information-disclosure
Tôi cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố.
I declare that all information provided in this paper is true and accurate; I shall be legally responsible for any misrepresentation.

Tài liệu đính kèm/ Attachment: Kết quả kinh doanh 9 tháng năm 2020/FPT's financial performance highlights of the nine months in 2020

Đại diện tổ chức
Organization representative
Người UQ CBTT
Party authorized to disclose information

Nguyễn Phương Châu

Noi nhận/ Recipient:
- Như trên/ As above;
- Lưu: VT, FCC/ Archived by: Admin, FCC.
FINANCIAL PERFORMANCE HIGHLIGHTS OF THE NINE MONTHS IN 2020

During the first 09 months of the year, revenue and profit before taxes (PBT) of FPT recorded VND 21,164 billion and VND 3,814 billion, up 8% and 9% YoY. Profit after taxes (PAT) and PAT attributable to shareholders rose by 8% and 7%. EPS reached VND 3,264, up 7% YoY.

Actively adapting to the new normal, FPT had three consecutive growing quarterly PBTs inspire of challenges posed by the pandemic. PBT of the third quarter is 21% higher than the that of the first quarter and 8% higher than that of the second quarter of 2020.

Furthermore, Technology sector (including Global IT Services and Domestic IT Services) and Education sector have received several positive catalysts for future growth.

Technology sector recorded increasing value of purchase orders

Global IT Services posted VND 8,779 billion in revenue and VND 1,418 billion in PBT, respectively up 12.6% and 13.8% YoY. In which, Japan and Asia Pacific (APAC) markets, which handled the pandemic well, still grew by 9% and 44%. Pioneering in new technology like Cloud, Internet of Things, and Low code platform, FPT recorded VND 2,473 billion in digital transformation revenue, up 41% YoY.

In the “new normal”, FPT has implemented several online sales initiatives, transforming how we approach and create prospective clients. Therefore, in the third quarter alone, the total value of purchase orders of Technology sector increased by 48% YoY. In particular, Global IT Services recorded VND 9,595 billion in terms of purchase orders, up 22% YoY. Furthermore, after the peak of COVID-19, Domestic IT Services started to pick up on signing new contracts with clients during the last few months.

These are the positive signs that FPT has actively adapted to new situation and sidestepped the pandemic risks to seize opportunities for future growth.

Education sector increased the number of students significantly

Due to COVID-19, the admission process for 2020 – 2021 school year was started later than usual. In September, the whole sector enrolled 14,614 students for college, international affiliate programs, and 1- to-12 program, up 59% YoY. At the end of September, total number of students reached 56,711.

Organization representative
Party authorized to disclose information

Bui Nguyen Phuong Chau