

CÔNG TY CỔ PHẦN FPT
FPT CORPORATION

CỘNG HOÀ XÃ HỘI CHỦ NGHĨA VIỆT NAM
Độc lập - Tự do - Hạnh phúc
THE SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

Số: 85 /FPT-FMC
No.: /FPT-FMC

Hà Nội, ngày 19 tháng 04 năm 2023
Hanoi, April 19th 2023

CÔNG BỐ THÔNG TIN BẤT THƯỜNG
IRREGULAR INFORMATION DISCLOSURE

Kính gửi: Ủy ban Chứng khoán Nhà nước
Sở Giao dịch Chứng khoán thành phố Hồ Chí Minh
To: The State Securities Commission
Hochiminh Stock Exchange

1. Tên tổ chức/*Name of organization*: Công ty Cổ phần FPT/ *FPT Corporation*

- Mã chứng khoán / *Stock code*: FPT/ *FPT*

- Địa chỉ/*Address*: Số 10, phố Phạm Văn Bạch, Phường Dịch Vọng, Quận Cầu Giấy, Thành phố Hà Nội, Việt Nam/ *10 Pham Van Bach Street, Dich Vong Ward, Cau Giay District, Hanoi, Vietnam*

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2. Nội dung thông tin công bố / *Content of Information disclosure*: Kết quả kinh doanh Quý 1 năm 2023 / *FPT's financial performance of Q1/2023*.

3. Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày 19/04/2023 tại đường dẫn <https://fpt.com.vn/vi/nha-dau-tu/thong-tin-cong-bo/> *This information was published on the company's website on 19/04/2023, as in the link <https://fpt.com.vn/en/ir/information-disclosures>*

Chúng tôi xin cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố/*We hereby*

certify that the information provided is true and correct and we bear the full responsibility to the law.

Tài liệu đính kèm/Attached documents: Kết quả kinh doanh Quý 1 năm 2023/ *FPT's financial performance of Q1/2023*

Đại diện tổ chức
Organization representative

Người được UQ CBTT
Person authorized to disclose information



Mai Thị Lan Anh



FINANCIAL PERFORMANCE HIGHLIGHTS IN 2022

3 months of 2023, FPT recorded revenue of VND 11,681 billion, profit before tax of VND 2,121 billion, up by 20.1% and 19.2% respectively over the same period last year. EPS (Earning Per Share) reached VND 1,361/share, increased by 19.8% compared to the previous year, showing the relentless efforts of the leaders and staff of FPT Corporation to create shareholder value and ensure the interests of shareholders and related parties.

Global IT Services witnessed robust growth of over 30%

Technology sector (including Domestic IT Services and Global IT Services) continues to play a key role, contributing 59% of revenue and 43% of pre-tax profit of FPT Corporation, equivalent to VND 6,843 billion (+21.3%) and 906 (+19.5%) billion VND respectively.

Global IT Service revenue reached VND 5,435 billion, up by 32.2%, profit before tax reached VND 889 billion, up by 33.2% over the same period last year. Notably, revenue grew in all markets, especially in Japan (up by 31.2% YoY) and Asia - Pacific (up by 65.7%), thanks to the rising demand for digital transformation. Digital transformation revenue reached VND 2,103 billion, an increase of 28% over the same period, affirming the ability to provide effective and comprehensive digital transformation services of the company.

Global IT Services recorded newly signed revenue of VND 10,165 billion, up by 44.1% over the same period. Thanks to the efforts to invest in human resources, technology capabilities and expand the presence in 29 countries around the world, the number of clients contributing more than 1 million USD in revenue reached 48 clients, an increase of 54.8 % over the same period. In April, FPT just opened a Software Strategy Center in Nanning City to promote the development and supply of high-end technology solutions in the field of Automotive Technology and Semiconductor Manufacturing in China and around the world, and at the same time develop new customer portfolio in different fields such as finance - banking, healthcare.

Domestic IT services segment showed a recovery compared to the first 2 months of the year, reaching revenue and pre-tax profit of VND 1,407 billion and VND 18 billion, respectively, down 8% and 80.6% over the same period. The domestic market faced short-term difficulties in Q1 due



to a decrease in demand for IT investment from the local enterprises. The company continues to promote cooperation with the government sectors, foreign businesses and other resilient economic sectors to ensure growth. In the first quarter of 2023, FPT has successfully deployed the Information System to settle administrative procedures for Hanoi and the Investment Promotion Portal for Khanh Hoa province.

Telecommunication and Education sector continue to achieve sustainable growth

Telecommunications sector revenue grew by 9.2% over the same period last year, reaching VND 3,790 billion; PBT increased by 3.2%, reaching VND 724 billion. The slower growth in profit-before-tax is mainly caused by the decreased demand for Online Advertising

The strong demand for education in the IT industry has contributed to boosting FPT's Education revenue by 47% compared to the same period last year, reaching VND 1,412 billion.

Organization representative
Person authorized to disclose information



Mai Thi Lan Anh

