

CÔNG TY CỔ PHẦN FPT
FPT CORPORATION

CỘNG HOÀ XÃ HỘI CHỦ NGHĨA VIỆT NAM
Độc lập - Tự do - Hạnh phúc
THE SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

Số: 279/FPT-FMC

No.: 279/FPT-FMC

Hà Nội, ngày 17 tháng 10 năm 2023

Hanoi, October 17th 2023

CÔNG BỐ THÔNG TIN BẤT THƯỜNG
IRREGULAR INFORMATION DISCLOSURE

Kính gửi: Ủy ban Chứng khoán Nhà nước
Sở Giao dịch Chứng khoán thành phố Hồ Chí Minh
To: The State Securities Commission
Hochiminh Stock Exchange

1. Tên tổ chức/*Name of organization*: Công ty Cổ phần FPT/ *FPT Corporation*

- Mã chứng khoán / *Stock code*: FPT/ *FPT*

- Địa chỉ/*Address*: Số 10, phố Phạm Văn Bạch, Phường Dịch Vọng, Quận Cầu Giấy, Thành phố Hà Nội, Việt Nam/ *10 Pham Van Bach Street, Dich Vong Ward, Cau Giay District, Hanoi, Vietnam*

- Điện thoại liên hệ/*Tel.*: 024. 7300 7300 Fax: 024. 3768 7410

- E-mail: ir@fpt.com. website: <https://fpt.com.vn>

2. Nội dung thông tin công bố / *Content of Information disclosure*: Kết quả kinh doanh Quý 3 năm 2023 / *FPT's financial performance of Q3/2023*.

3. Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày 17/10/2023 tại đường dẫn <https://fpt.com.vn/vi/nha-dau-tu/thong-tin-cong-bo/> *This information was published on the company's website on 17/10/2023, as in the link <https://fpt.com.vn/en/ir/information-disclosures>*

Chúng tôi xin cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố/*We hereby*



certify that the information provided is true and correct and we bear the full responsibility to the law.

Tài liệu đính kèm/Attached documents: Kết quả kinh doanh Quý 3 năm 2023/ FPT's financial performance of Q3/2023

Đại diện tổ chức
Organization representative

Người được UQ CBTT
Person authorized to disclose information



Mai Thị Lan Anh



FINANCIAL PERFORMANCE HIGHLIGHTS IN Q3/2023

9 months of 2023, FPT recorded revenue of VND 37,927 billion, profit before tax of VND 6,768 billion, up by 22.4% and 19.5% respectively over the same period last year, following the guidance set out at the 2023 Annual General Meeting of Shareholders. Profit-after-tax attributable for parent company's shareholder reached VND 4,742 billion (+20.3% YoY), EPS (Earning Per Share) reached VND 3,744/share, increased by 19.6% compared to the previous year.

Japan market posted robust growth of 44.1% despite JPY depreciation.

Technology sector (including Domestic IT Services and Global IT Services) continues to play a key role, contributing 59% of revenue and 46% of pre-tax profit of FPT Corporation, equivalent to VND 22,517 billion (+25.7%YoY) and 3,128 (+20.8% YoY) billion VND respectively.

Global IT Service revenue reached VND 17,626 billion, up by 30.8%, profit before tax reached VND 2,878 billion, up by 30.2% over the same period last year. Notably, revenue grew in all markets, especially in Japan (up by 44.1% YoY) despite JPY depreciation, thanks to the rising demand for digital transformation in this market. Most recently, on July 19th, the Company also signed a partnership agreement, according to which FPT will be in charge of all software development for various equipment from Nippon Seiki – a global tier-1 supplier of meters and head-up displays (HUD) with a 70-year history of operation.

Digital transformation revenue reached VND 7,710 billion, an increase of 46% over the same period, affirming the ability to provide effective and comprehensive digital transformation services of the company.

Global IT Services recorded newly signed revenue of VND 20,700 billion, up by 23.2% over the same period, including 20 projects with a scale of \$5mn+, showing the shift towards large deals and the effectiveness of the “whale-hunting” strategy.

Domestic IT services still encountered difficulties as demand from enterprises has not resumed, reaching revenue and pre-tax profit of VND 4,891 billion (+10.2% YoY) and VND 250 billion (-34.1% YoY). The company continues to promote cooperation with the government sectors, foreign businesses and other resilient economic sectors to ensure growth. With the support from the



government and local authorities, FPT has promoted the signing of digital transformation cooperation agreements with nearly 30 localities and trained digital transformation awareness for nearly thousands of local leaders across the country.

The Made-by-FPT technology ecosystem brought in 993 billion VND in revenue, growing 45% over the same period last year, continuing to be one of the Group's key growth drivers in the long term.

Telecommunication and Education sector continue to achieve sustainable growth

Telecommunications services segment grew by 10.1% over the same period last year, reaching VND 11,278 billion; PBT increased by 15%, reaching VND 2,217 billion.

The strong demand for education in the IT industry has contributed to boosting FPT's Education revenue by 43% compared to the same period last year, reaching VND 4,435 billion.

*Organization representative
Person authorized to disclose information*



Mai Thi Lan Anh

