This document has been prepared by FPT Corporation and its subsidiaries for the purpose of setting out certain information in respect of FPT’s business activities in the period stated. This document may contain forward-looking statements that reflect management’s current view with respect to the future development of FPT Corporation, as well as its subsidiaries. The outlook is based on estimates and expectations that we have made on the basis of all the information we have at this point in time. In addition, such forward-looking statements are subject to risks and uncertainties, which may cause actual results to differ materially.

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Investor Relations Office
Email: ir@fpt.com.vn
FPT’s business performance in the first half of 2022 continued to grow at 20%+ rate, surpassing all guidance,...

FPT’s Revenue

- 16.228 (6M2021)
- 19.826 (6M2022)

FPT’s Profit Before Tax

- 2.936 (6M2021)
- 3.637 (6M2022)

FPT’s Profit After Tax

- 2.410 (6M2021)
- 3.100 (6M2022)
FINANCIAL PERFORMANCE IN Q2/2022

...aiming towards creating value and ensuring interest for our Shareholders

PAT to Parent company’s shareholder

<table>
<thead>
<tr>
<th></th>
<th>6M2021</th>
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<tbody>
<tr>
<td>PAT</td>
<td>1.906</td>
<td>2.490</td>
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<td>Increase</td>
<td>+30.6%</td>
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EPS

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<td>EPS</td>
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<tr>
<td>Increase</td>
<td>+30%</td>
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</table>

Unit: VND billion
PERFORMANCE BY BUSINESS SECTOR

Revenue by sector

- Technology: 11,252, +23.7%
- Telecommunication: 1,498, +49.2%
- Education, Investment and Others: 7,077, +15.5%

Total: 19,826

PBT by sector

- Technology: 1,445, +20.8%
- Telecommunication: 567, +30.8%
- Education, Investment and Others: 1,625, +24.4%

Total: 3,637

Unit: VND billion
2Q/2022 PERFORMANCE BY BUSINESS SEGMENT

Unit: VND billion

**GLOBAL IT SERVICES**
- Revenue: 8,622 (+29.0%)
- PBT: 1,362 (+28.4%)

**DOMESTIC IT SERVICES**
- Revenue: 2,630 (+8.9%)
- PBT: 263 (+7.0%)

**TELECOM SERVICES**
- Revenue: 6,727 (+15.0%)
- PBT: 1,288 (+20.6%)

**ONLINE ADVERTISING**
- Revenue: 350 (+25.6%)
- PBT: 157 (+22.4%)

**EDUCATION, INVESTMENT AND OTHERS**
- Revenue: 1,498 (+49.2%)
- PBT: 567 (+30.8%)
Revenue continued to increase in all markets, especially in the US (+48.4%) and APAC (+55.5%). Japan market saw rapid recovery with the JPY-based revenue growth of 18%.

Revenue from Digital Transformation reached VND 3,484 billion, up by 64.6% over the same period, focusing on new technologies such as Cloud Computing, Artificial Intelligence/Data Analytics, Blockchain,...
In the first half of 2022, FPT recorded various orders from global clients, including **13 projects with a scale of over 5 million USD**, signed revenue reached **VND 11,681 billion (+40% YoY)**, providing visibility for growth for the later half of 2022.

### Signed revenue
- Signed revenue posted VND 11,681 billion (+40% YoY)

### Clients
- Number of clients with revenue from $500K: 154 (+23%)
- Number of clients with revenue from $1M: 80 (+38%)

### Deals
- Semi-mega deals ($500k+): 161 (+16%)
- Mega deals ($1+ mn): 77 (+54%)
- Large deals ($5+ mn): 13 (+18%)
Made-by-FPT: Continue strong growth momentum

Made-by-FPT products recorded **VND 406 billion** in revenue, up by **51.6% YoY**.

Domestic IT Services maintain positive growth

Domestic IT Services reached **VND 2,630 billion (+9% YoY)** in revenue and **VND 263 billion in PBT (+7% YoY)**.
Telecom services revenue recorded double-digit growth (+15%), reached VND 6,727 billion. Profit margin expanded from 18.3% to 19.2% thanks to profit growth from PayTV segment.

**Revenue by business lines**

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<tr>
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<tbody>
<tr>
<td>Broadband</td>
<td>3.334</td>
<td>3.607</td>
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<tr>
<td>Others</td>
<td>2.513</td>
<td>3.119</td>
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**PBT by business lines**

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<tr>
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<tbody>
<tr>
<td>Broadband</td>
<td>780</td>
<td>862</td>
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<tr>
<td>Others</td>
<td>289</td>
<td>427</td>
</tr>
</tbody>
</table>

*Unit: VND billion*
The education segment continued to see strong revenue growth of **42%**, reaching **VND 1,935 billion** in the first half of 2022.